

# HOW TO STOP FIGHTS AND ARGUMENTS FOREVER

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### Western Philosophy



Plato saw Reason and Emotion as two horses pulling a chariot in different directions, while the charioteer struggles to get them to work as a team



### Aristotle asked,

"What distinguishes human beings as a species from other animals?"



### The capacity for reason



### **Emmaneul Kant**

Ratio = Good

Emotio = Bad





But wait....



"NEW INSIGHT FROM NEUROSCIENCE"-ANTONIO DAMASIO, MD AND NEUROSCIENTIST

We are 98% emotional



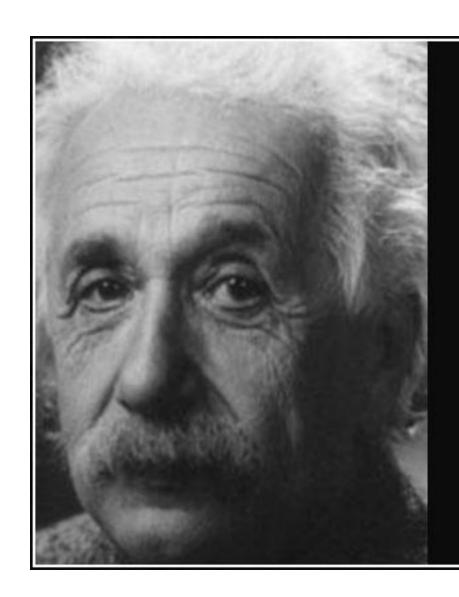
And only 2% rational











I never made one of my discoveries through the process of rational thinking

— Albert Einstein —

AZ QUOTES



### We Are Good At Solving Problems

WE ARE NOT GOOD AT RELATIONSHIPS



### Two systems

TASK FOCUSED SYSTEM

SOCIAL SYSTEM



### Education trains the task focus system

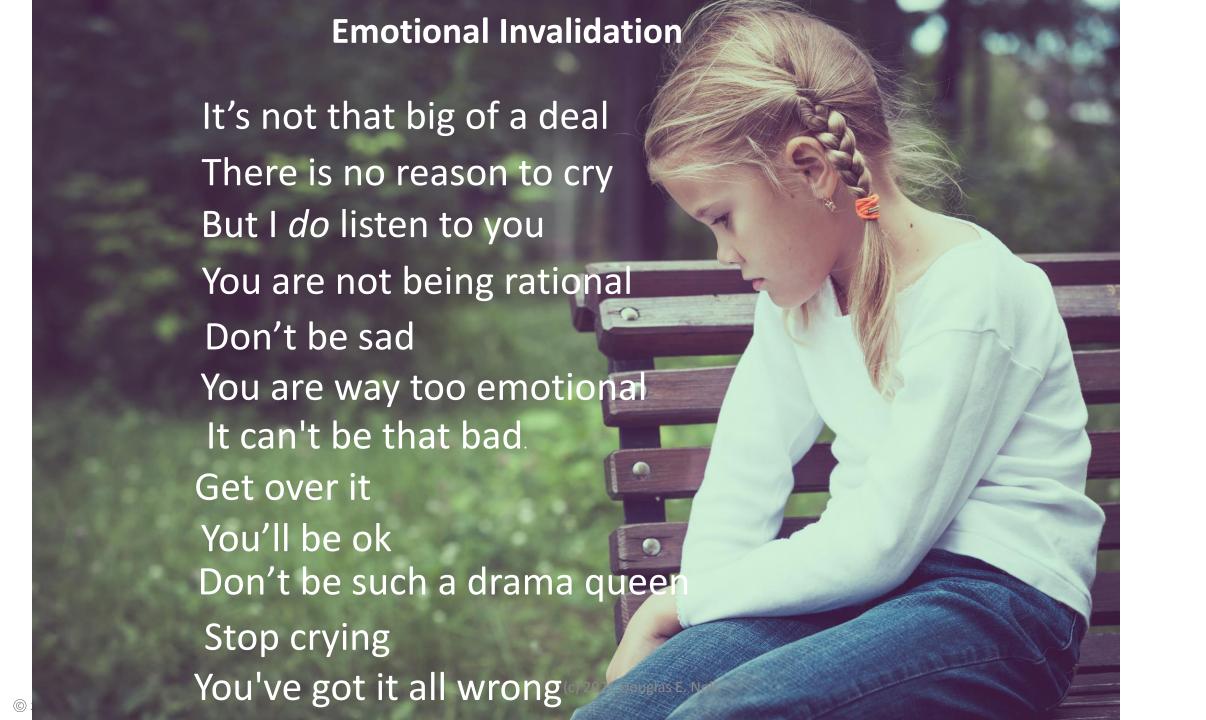
- KNOWLEDGE ACQUSITION
- RULES, PROCEDURES, ALGORITHMS
- CRITICAL THINKING PROCESSES
- REASONING
- LOGIC
- PROBABILITY ANALYSIS
- QUANTATIVE AND QUALITATIVE ANALYSIS
- SCIENTIFIC METHOD

## WE ARE NOT TAUGHT SKILLS THAT STRENGHEN THE SOCIAL SYSTEM

- EMPATHY
- EMOTIONS
- LISTENING
- REFLECTING
- DE-ESCALATION OF SELF AND OTHERS
- EMOTIONAL INTELLIGENCE
- SELF-AWARENESS
- RE-PROGRAMMING CHILDHOOD TRIGGERS

Common strategies for dealing with emotions





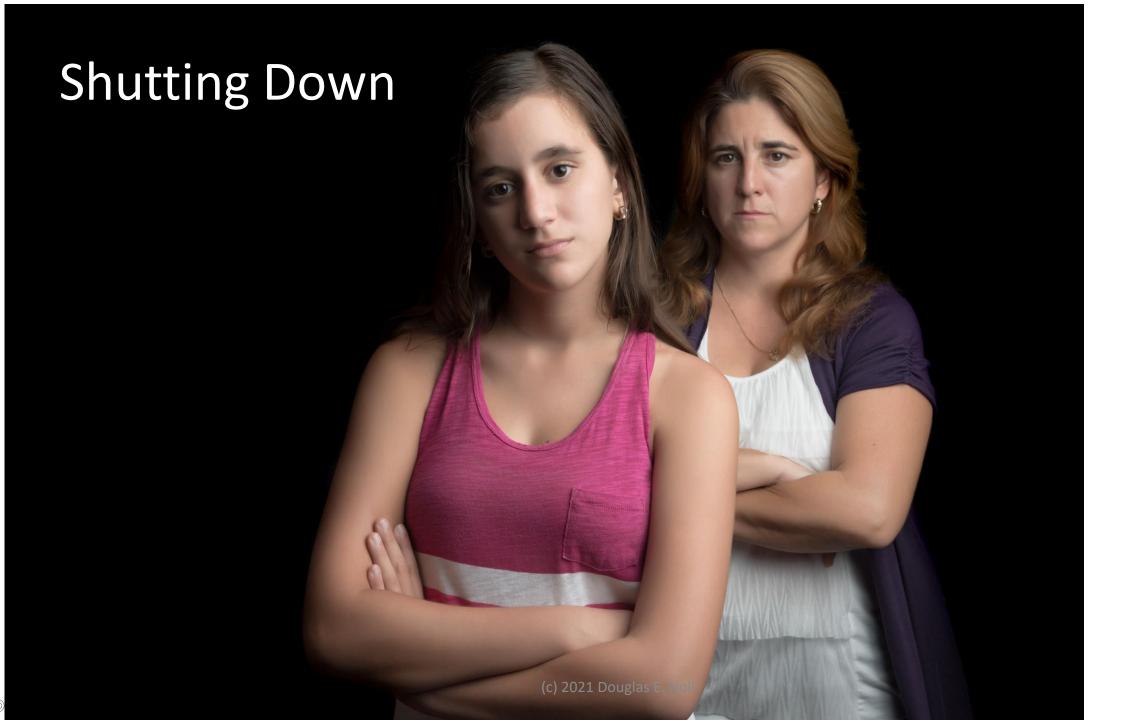


# Jumping to Problem-Solving



### Its Not About the Nail







### So What Does Work?



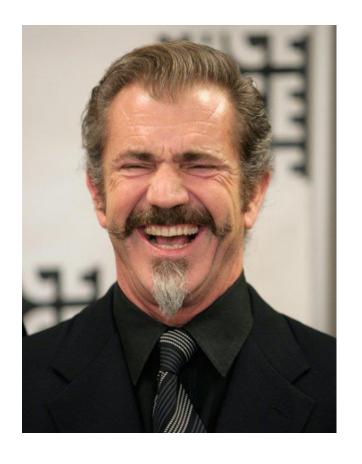
### Neuroscience tells us

### **Emotio Dominates Ratio**



### **Emotions**

Biologically-based patterns of perception, experience, physiology, action and communication that are culturally created in our brains.





All emotion is based on affect.

# Affect is the general sense of feeling that you experience throughout each day.

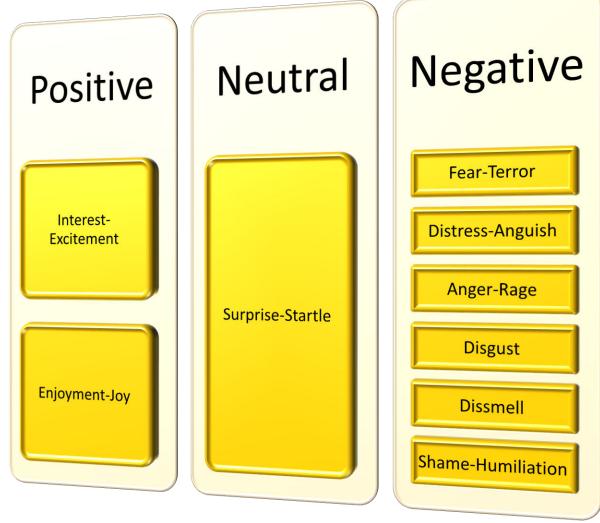
Affect has two components:

Valence

**Arousal** 



### 9 Affects



### Affect as Information

- Affect creates perceptions about the environment
- Affect creates our reality
- Affect controls behavior
- Affect drives decisionmaking

### All emotion is based on affect



### **Emotional Categorization**

- Transforms core affect into intentional state
- Allows inferences about what caused the affective change
- Informs what to do next
- Permits communication of that state to others

### **Emotional Granularity**

The ability to express emotional experiences with precision.



Many people can only identify 3 emotions





Нарру





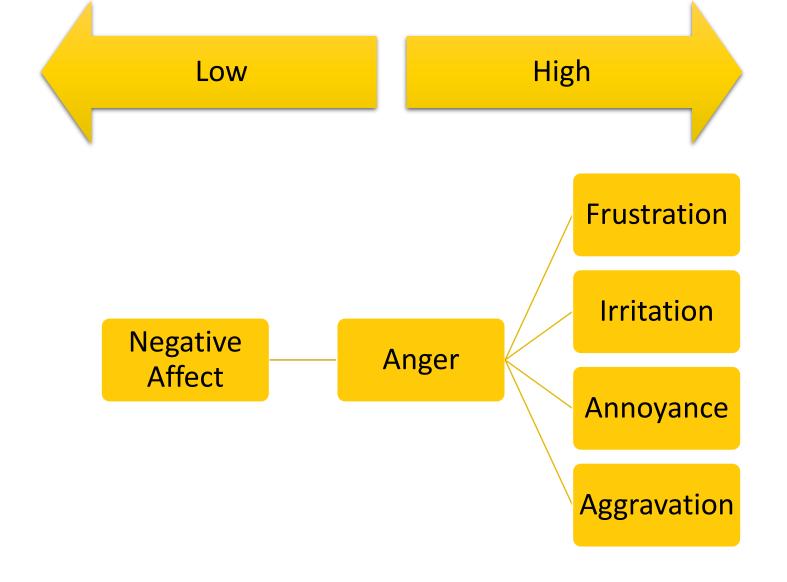
Sad





Pissed Off!





## Alexithymia

Impaired ability to categorize affect into emotion.

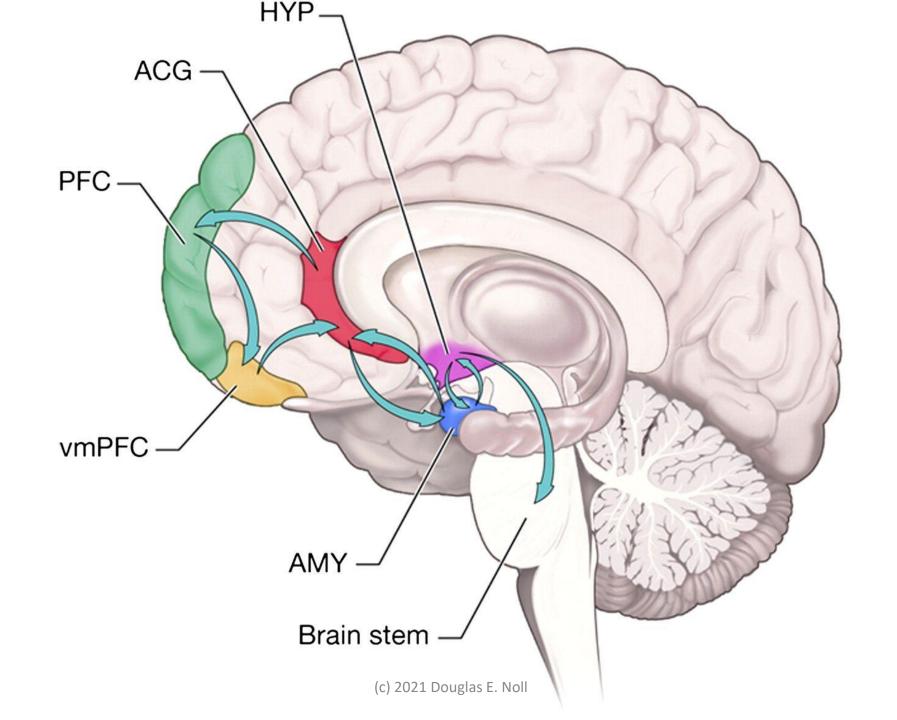


- Inability to express emotion with any granularity
- Decreased capacity to cope with strong emotions
- Core affect is experienced somatically
- Decision-making is impaired
- Negative emotions are more intensely experienced
- Low emotional intelligence
- Higher reactivity
- Decreased empathy

### **Affect Labeling**

..[A]ffect labeling, relative to other forms of encoding, diminished the response of the amygdala and other limbic regions to negative emotion.... Additionally, affect labeling ...increased activity in a single brain region, right ventrolateral prefrontal cortex (RVLPFC). Finally, RVLPFC and amygdala activity during affect labeling were inversely correlated, a relationship that was mediated by activity in medial prefrontal cortex (MPFC). These results suggest that affect labeling may diminish emotional reactivity along a pathway from RVLPFC to MPFC to the amygdala.

Matthew D. Lieberman, Naomi I. Eisenberger, Molly J. Crockett, Sabrina M. Tom, Jennifer H. Pfeifer, and Baldwin M. Way, Putting Feelings Into Words: Affect Labeling Disrupts Amygdala Activity in Response to Affective Stimuli, Psychological Science, vol 18, 5, pp. 421-430, 2007



### Ignore the words

Guess at the emotions

Reflect back the emotions with a "you" statement





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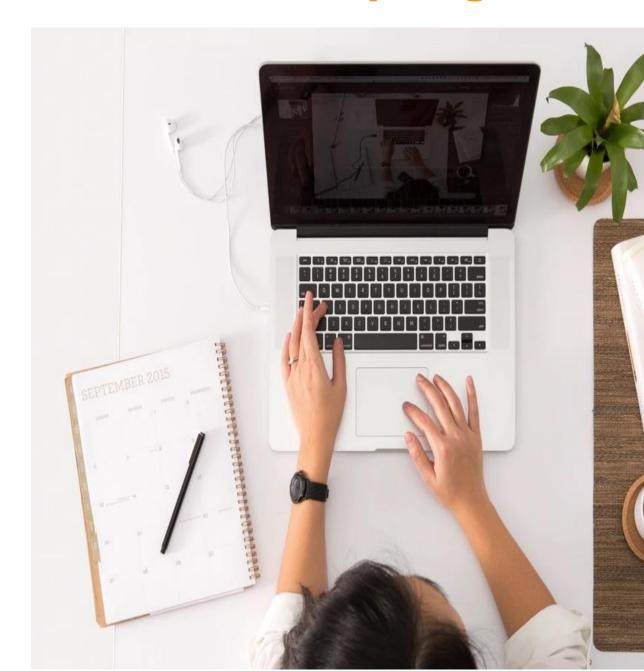
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